



**Certified
Residential
Specialist**

Maine Chapter of CRS

Mission:

"Promoting the professionalism and advanced knowledge of REALTORS® through the Council of Residential Specialists. Fostering sharing of best practices in real estate in an open and independent manner."

2009 Leadership Team

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President's Message

Greetings to my Fellow CRS Friends from your Maine CRS Chapter President,

Summer has peaked and here's hoping the market has finally brought some success back your way?! It's been a while coming – and by that I mean both summer and the return of a busier market, but hopefully you've been ready for both!

It's hard to believe we are heading into September already, but it's been a busy year thus far. We were able to start the year off by having a strong renewal of CRS membership and one of our highest ever Maine Chapter memberships with nearly 75% of Maine's National members also belonging to the State Chapter – thank you for that, and we hope to do even better next year. On a slightly downside we had to cancel a 2-day class scheduled back in March, but the economy was just totally against us back then. We did however hold a successful Members Networking Event in Portland in May. We offered a free 3-credit course thru The Real Estate Learning Group taught by Steve Hammond, a free networking luncheon **and** were able to collect a sizeable amount of food and money to distribute to the Preble St. Resource Center in Portland. Watch your mail for our second event being planned for September in Augusta. We are hoping to hold at least 2 events per year and move them around the State.

As mentioned in more detail later in this newsletter, we are holding 2-one day CRS classes during the MAR Convention in October. The "Green Class" has been approved for 7 continuing education credits,

and remember – **CRS Designee's can attend for just half price!!** That's just \$75 for one class or \$125 if you sign up for both classes. Where else can you get such affordable, quality education with a top notch instructor!! Once again the Portland Board, in conjunction with MAR, will be hosting the Education Extravaganza December 14th and 15th and we will be offering Ninja III with Walt Frey on the 15th. Another great opportunity for a class taught by an excellent instructor and a fairly new class not yet offered in Maine – Ninja's I and II both sold out very quickly last time.

In May I attended the Mid-Year meetings in DC and spent a lot of networking time with fellow CRS' from around the country. Since May I have received 3 referrals as a direct result!! Just one more reason for being a CRS!! I also spent 2 days taking NAR's new Green Designation Core Course. If you have the opportunity you really need to investigate this designation class – the material was wonderful. Since then I have taken the online elective class and am now just awaiting NAR's newest designation.

As I close I just want to remind you all that as Certified Residential Specialists, we are a big part of the solution to the country's woes. We are on the front lines and our skills are needed in order to get more real estate sold. Use the CRS resources to your benefit, there are many resources available and most of them are readily accessible online. Enjoy the rest of the summer and here's hoping to a busy fall selling season. If you would like to become more active in the State Chapter please feel free to contact me, or any member of the Board. We'd love additional help!!

Bart----

Thanks to our 2009 Leadership Team!



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You're online: The FREE Chapter Online Directory

Have you visited the Chapter website lately? Make sure to bookmark www.MaineCRS.com and take a look! You'll find the latest educational offerings, contact information for your Chapter Leadership, the latest Chapter news and more!

Don't forget to check the online membership phone

directory, where all Chapter members are listed. Look yourself up! Has your e-mail address changed? Contact Chapter Administrator Tammy Lapierre at tlapierre@midmaine.com or 207/622-1234 if you would like to make changes to your listing.

[Www.MaineCRS.com](http://www.MaineCRS.com)

Maine Chapter of CRS Committee Chairs

Membership-Steve Dyer
Public Relations-Sue Doughty

Education & Program-Linda DiTomaso
Strategic Planning-Sam Mitchell

Looking for... The 2009 CRS of the Year!



Bart Stevens
 2008 Maine CRS of the Year

The Maine Chapter of CRS is currently accepting nominations for the 2009 CRS of the Year Award, which recognizes one Maine Chapter member who has provided outstanding service to the Chapter and to the real estate industry.

The Award will be presented at the Maine Association of

REALTORS® State Convention at the Samoset in October.

Nominations must be received by the Chapter by 9:00 a.m., Friday, September 18th. You may download a nomination form at www.MaineCRS.com. Questions? Contact Chapter Administrator Tammy Lapierre at 207/622-1234 or via e-mail at tlapierre@midmaine.com.

Save the Date!

The Maine Chapter of CRS will be hosting the **Fall Membership Meeting and Networking Class** on **Thursday, September 24th** at MAR in Augusta. A three credit hour (**FREE**) class will be offered. The class will begin at **10:00 am**, lunch (**FREE**) will be served at noon and class will resume at 12:30. Save the date and more information will be coming to register!

CONGRATULATIONS TO THE NEWEST CRS DESIGNEES FOR 2009



Claudia Dodds,
 RE/MAX Heritage
 Yarmouth

Maria DiMillo,
 Prudential North-east Properties,
 Westbrook



Calendar of Activities

September 24, 2009	Maine Chapter of CRS Fall Membership Meeting & Networking Class
October 5, 2009	One Day CRS Course-"Going Green" with instructor Mark Given
October 6, 2009	One Day CRS Course-"Maximize Your Potential Personally and Professionally" with Mark Given
October 6, 2009	Maine Chapter of CRS Annual Meeting at MAR Convention-Samoset
November 11-14	CRS Meetings adjacent to NAR Convention, San Diego
December 15, 2009	"Ninja Selling III" in conjunction with Education Extravaganza, South Portland

2009 Chapter with a Heart Silent Auction Items Needed!



The 5th Annual Maine Chapter of CRS **Chapter with a Heart Silent Auction** will be held at the MAR Annual Convention. Every year our Chapter chooses a project to benefit a charity or community organization. In the past, we have raised funds to support Habitat for Humanity and Good Shepherd Food Bank to name a few. YOUR Chapter has raised almost \$6,000 in the last few years. The recipients of the proceeds from the last auction was the Maine National Guard Family Assistance Center. More than \$1,100 was presented to the Center!

For 2009, we are asking for your help to donate merchandise or service type items for the Silent Auction to be held at convention in October. Namely, sports items, collectibles, tickets to events, jewelry, clothes, TV's, DVD's, Gift Certificates, Advertising along with any other possible innovative items. Donations are limited only to your imagination and any contribution is greatly appreciated!

CAN WE COUNT ON YOU TO DONATE TO THE AUCTION?

PLEASE contact Tammy at the Chapter office with any donations at tlapierre@midmaine.com by September 1st

REALTORS® Federal Credit Union

Created by the National Association of REALTORS®, REALTORS® Federal Credit Union (REALTORS® FCU) is an independent and member-owned financial cooperative with services designed to meet the unique financial and cash-flow needs of REALTORS®. REALTORS® FCU currently offers access to thousands of surcharge-free ATMs, secure online banking and bill pay, safe deposits, affordable loans and trusted advice. The credit union (based in Rockville, MD) is the first completely virtual credit union offering secure and friendly member service 24/7 online or by phone. Visit www.realtorsfcu.org for more information!



Maine Chapter of CRS

Presents

“Going Green”

&

CRS 103-

**“Maximize Your Potential
Personally and Professionally”**

Instructor Mark Given, CRS

In conjunction with the MAR Convention

Samoset Resort, Rockport, Maine

CRS “Going Green”-Monday, October 5

(Approved for 7 hours of continuing education)

CRS 103-Tuesday, October 6

8:30 am—5 pm

North Samoset Room

(lunch included)

CRS “Going Green”-Monday, October 5 \$149

**CRS 103 “Maximize Your Potential
Personally & Professionally” \$149**

Both Courses \$250

To Register:

Use the MAR Convention Registration Form

(you do not need to register for the full convention to register for the CRS Courses)

www.mainerealtors.com