

CRS 205: FINANCING AND TAX ADVANTAGES



The *Financing and Tax Advantages for Agents and Their Clients* (CRS 205) Course from the Council of Residential Specialists will help you—and help you help your clients—get the inside scoop on savings and finance management strategies.

Sponsored by:

Maine Chapter of CRS
tammylapierre@gmail.com
207-622-1234
www.MaineCRS.com

- Learn different financing and tax strategies and how to make them work for your clients
- Get creative – and responsible – financing for your clients and broaden their options
- Explore practical financial applications and tools to save you money
- Find out how tax laws affect home ownership

April 10th – 11th, 2012
8:00 am – 5:00 pm
Course location:
2271 Congress Street
Portland, ME 04102

REGISTRATION FEE:

Member w/ Designation: \$175
Non-Designee \$350

ABOUT CRS

When you earn the CRS Designation, you become part of a network of more than 33,000 Certified Residential Specialist Designees and Candidates/General Members. To learn more about the Designation and about CRS courses coming to a location near you, visit www.crs.com. **Individuals who take this course will earn 16 Education credits towards the CRS Designation. This course has been approved by the MREC for 16 hours of CE.**



Dale Carlton, Jr., CRS

Formerly the senior vice president and executive broker for Arkansas' largest real estate firm, Dale is now the principal broker and owner of Carlton Realty, Inc. He has more than 10 years of experience in real estate, and has brokered more than \$3 billion in closings, has personally sold more than \$100 million in properties, closed more than 700 transactions, and, since 2000, has owned, co-owned or managed more than 200 residential and commercial properties. Dale's high-energy, humorous and knowledgeable presentations have made him a hit as a Certified Instructor for CRS, as well as a teacher for numerous real estate services and designations.

CRS educators are leading professionals who bring the practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.

TO REGISTER: Please fill out the below registration information and email to tammylapierre@gmail.com. Please call (207)622-1234 for any questions.

Name _____ Company _____

License# _____ NRDS# _____

Address _____ City, State, Zip _____

Phone _____ E-mail _____

Please indicate preferred method of payment:

Credit Card (Visa or MasterCard) Check enclosed (*Make check payable to: Maine Chapter of CRS, 6 Cushman St., Augusta, ME 04330*)

Account Number _____ Exp. Date _____ Signature _____

For more information on other CRS Courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.



Council of Residential Specialists
The Proven Path To Success