

CRS 201: LISTING STRATEGIES



April 22nd and 23rd, 2010
8:30 am – 5:00 pm

Presented by
Maine Chapter of CRS

Course location:
Maine Association of REALTORS®
Augusta, ME

tlapierre@midmaine.com
207-622-1234
www.MaineCRS.com

LISTING STRATEGIES FROM THE COUNCIL OF RESIDENTIAL SPECIALISTS

The Listing Strategies Course (CRS 201) from the Council of Residential Specialists will help you identify the motivations and concerns of today's sellers—and help them close the deal.

With the CRS Listing course, you will:

- Learn to price effectively in the current market *and get a faster sale*
- Access scripts to work with your clients *and get their house sold at a fair price*
- Communicate with your clients *and create a dynamic of trust and loyalty*

CRS educators are leading professionals who bring practical experience to each course, cutting through the hype and offering you real-world solutions. In CRS two-day courses you'll meet other top agents for prime networking opportunities. Find out what works for other pros—and what doesn't, so you're not stuck re-inventing the wheel.

ABOUT CRS TWO-DAY COURSES

CRS two-day courses also earn you credit toward the industry's premier designation in residential real estate. With the CRS Designation, you become part of the network of more than 40,000 Certified Residential Specialists Designees and Candidates/General Members. To learn more about the Designation and learn more about CRS courses coming to you, visit www.crs.com.



Contact the Maine Chapter of CRS to register for **LISTING STRATEGIES** today at 207-622-1234.

For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.



Council of Residential Specialists

The Proven Path To Success

CRS COURSE REGISTRATION FORM

COURSE: **CRS 201: LISTING STRATEGIES**

WHERE? Maine Association of REALTORS®
19 Community Drive
Augusta, ME 04330

WHEN? April 22nd and 23rd, 2010

WHO? (About yourself)

Name _____

Company _____

Address _____

City, State/Zip _____

Phone _____

Fax _____

E-mail _____

REGISTRATION FEE: \$325

Check enclosed

Make check payable to: Maine Chapter of CRS
6 Cushman Street
Augusta, ME 04330

TO REGISTER: Please mail your registration form to 6 Cushman St., Augusta, ME 04330. Please call 207-622-1234 for any questions.



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